

HKT collaborates with robotic process automation giant UiPath to accelerate digital transformation and business automation in Hong Kong

HKT (SEHK: 6823) – HONG KONG, August 4, 2020 – HKT and UiPath, a leading enterprise Robotic Process Automation (RPA) software company in the world, today announced a collaboration to integrate UiPath’s RPA solution with HKT’s best-of-breed technologies to help enterprises to automate their business processes more rapidly. UiPath has been named a Leader in the 2019 and 2020 Gartner Magic Quadrant for Robotic Process Automation. UiPath was one of 16 vendors evaluated in this report and placed highest in the “Leaders” quadrant for ability to execute.

HKT is a UiPath Gold partner in Hong Kong and has earned consistent customer compliments for high quality delivery of both new and revamped RPA projects. The close collaboration between the two companies has helped to accelerate the deployment of RPA for enterprises and realize many benefits of RPA in today’s “new normal” economy.

Mr. Gabriel Wu, Managing Director of Greater China, UiPath, said, “When a customer signs on for RPA, the partner is involved right from the start, from the proof-of-concept to implementation, and to running managed services or centers of excellence. Partners play an irreplaceable role in our business. We are very excited with our collaboration with HKT as more and more enterprises are recognizing the vast potential of RPA technology in their digital transformation. HKT is a highly capable partner in implementing RPA successfully for different enterprises. UiPath will continue to support HKT fully with everything from strategic consulting and technical support, to program implementation and after-sale service. We are confident our partnership will greatly assist in the adoption of RPA solutions in different industries and promote the application of RPA solutions across the region.”

HKT understands customers’ business needs well and the professional technical consultancy teams are able to provide detailed workflow and process gap analyses. The professional teams work closely with customers through each solution to deliver process improvements. Resourceful process and technical experts are provided to customers to ensure successful project implementation on time and with a strong Return on Investment.

Mr. Tom Chan, Managing Director, Commercial Group, HKT said, “Robotic Process Automation is now a proven technology for accelerating digital transformation and business growth. HKT is honored to collaborate with UiPath to bring the automation and productivity of RPA to the next level, which has streamlined enterprises’ operations and improved customer experiences. Together with 5G connectivity and a comprehensive range of emerging technologies such as cloud computing, IoT and AI solutions, HKT will be able to further accelerate their speed of transformation.”

According to a survey conducted by KPMG China and ACCA Hong Kong, 77%* of respondents believed that their firms have much more potential for automation. RPA can be widely adopted for different industries.

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The partnership between HKT and UiPath is highly recognized by various industries in Hong Kong, including insurance, banking and finance, property management and utility. BOC International Holdings Limited (BOCI) is one of the successful cases.

Mr. Tony Law, Associate Director, Information Technology Division, BOCI, said, “RPA team in BOCI has successfully put 20 robots into service and automated more than 60 business processes across different areas. UiPath RPA solution is playing an increasingly important role in our business operations, compliance monitoring and IT Operation. The synergy of HKT and UiPath partnership greatly accelerates our digital transformation journey. We trust the RPA technology will help BOCI provide better experience to our customers and improve our agility in responding to market changes.”

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^{*} Source: “Hong Kong’s Automated Future : An RPA Guide for Finance Functions” by KPMG China and ACCA Hong Kong published in 2018.

About HKT

HKT (SEHK: 6823) is Hong Kong's premier telecommunications service provider and leading operator in fixed-line, broadband and mobile communication services. It meets the needs of the Hong Kong public and local and international businesses with a wide range of services including local telephony, local data and broadband, international telecommunications, mobile, enterprise solutions, and other telecommunications businesses such as customer premises equipment sales, outsourcing, consulting, and contact centers.

HKT offers a unique quadruple-play experience in Hong Kong delivering media content on its fixed-line, broadband Internet access and mobile platforms jointly with its parent company, PCCW Limited.

HKT also provides a range of innovative and smart living services beyond connectivity to make the daily lives of customers smarter, whether they are at home, in the workplace, or on the go. Consumers and merchants alike may also enjoy HKT’s financial-related services such as mobile payment, smart mobile point-of-sale solutions, and insurance.

For enterprises, HKT delivers end-to-end integrated solutions employing emerging technologies such as cloud computing, Internet of Things (IoT) and Artificial Intelligence (AI) to accelerate their digital transformation, contributing to Hong Kong’s development into a smart city.

The Club is HKT’s loyalty program and one of the largest of its kind in Hong Kong, not only offering a variety of privileges and benefits to enrich the lifestyle of members, but also increasingly amalgamating merchants and becoming an integral part of a new digital ecosystem connecting consumers and merchants.

For more information, please visit www.hkt.com.

About UiPath

UiPath has a vision to deliver *A Robot for Every Person*, one where companies enable every employee to use, create, and benefit from the transformative power of automation to liberate the boundless potential of people. Only UiPath offers an end-to-end platform for hyperautomation, combining the leading Robotic Process Automation (RPA) solution with a full suite of capabilities that enable every organization to scale digital business operations at unprecedented speed. The company has already automated millions of repetitive tasks for over 65% of the Fortune 500 and 8 of the Fortune 10.

Named a 2020 CNBC Disruptor 50 company, UiPath was recognized as the fastest growing technology company in the Americas according to FT Americas' Fastest Growing Companies 2020 and named the top company on Deloitte's 2019 Technology Fast 500, a ranking of the fastest public and private technology companies in North America.

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